

Wealth and Investment Management (WIM)

2016 WIM Financial Advisor Intern Program

Wells Fargo is a diverse, vibrant, constantly growing company. Wealth and Investment Management (WIM) is one of the company's four main divisions. With \$1.7 trillion in client assets, WIM businesses build enduring client relationships through sound, thoughtful and objective advice. We help our clients by developing individualized plans for everything from retirement goals to business succession planning, to family legacy intentions. Services include comprehensive planning and advice, investment management, brokerage, private banking, estate planning strategies, trust, insurance and both individual and institutional retirement.

Program Overview

WIM Early Talent seeks to attract, develop and retain exceptional recent* college graduates to Wealth and Investment Management. Our goal is to build bench-strength as well as increase our commitment to diversity in WIM.

The Wells Fargo Wealth and Investment Management (WIM) Financial Advisor (FA) Internship Program is ideal for current undergraduates interested in working in a collaborative environment which is focused on personal and professional development. Participants gain a deeper knowledge of the financial services industry through hands on client facing experience and exposure to Wells Fargo Advisors' brokerage products and services.

In the WIM FA Internship Program, participants will have the opportunity to understand the day-to-day responsibilities of a full-time team member, and will gain comprehensive professional and industry experience. Over the course of ten weeks, participants will gain exposure to senior leaders and benefit from coaching and performance feedback sessions. WIM Interns will also participate in the Wells Fargo Corporate Internship virtual learning series and Community Service project.

The Program offers a wide variety of opportunities within our lines of business, with locations centered in Austin, Charlotte, Denver, Minneapolis, St. Louis and San Francisco. Position location is determined by business need. They are tied to the business function, and are not flexible. Applicants are encouraged to be open to relocation for the summer, for which a small stipend is provided.

Wells Fargo Advisors Overview: Wells Fargo Advisors operates the nation's third-largest Brokerage business with 15,189 Financial Advisors and 3,472 licensed bankers in retail stores across the U.S. Wells Fargo Advisors administer \$1.4 trillion in client assets. Unprecedented choice and flexibility for Financial Advisors and their clients is provided through distinct business channels supported by established products, services and technology.

General Responsibilities

- Maintain daily contact with leaders at all levels of the organization including senior management, team members, individual contributors and vendors.
- Provide customer service to clients and internal team members as necessary.
- Understand processes and work flows to make recommendations for process improvements.
- Bring closure to issues, questions and requests. Solve problems independently.
- Understand business needs and provide possible solutions by explaining in clear verbal and/or written communications to customers and/or management.
- Consistently learn new systems, applications, processes and techniques.
- Lead or participate in projects or support activities, which are moderate in size and organization span.

* Relevant military experience is considered for veterans and transitioning service men and women. Wells Fargo is an Affirmative Action and Equal Opportunity Employer, Minority/Female/Disabled/Veteran.



Required Qualifications

- 1+ month of professional experience through internships, part-time, or full-time work

Desired Qualifications

- Completion of coursework in Business, Economics, Finance, Accounting, Marketing, Communications, English or related field
- Experience successfully collaborating with others in a change driven environment
- Excellent verbal, written, and interpersonal communication skills
- Leadership experience including; coaching, training, and mentoring
- Ability to organize and manage multiple priorities
- Ability to prioritize work, meet deadlines, achieve goals, and work under pressure in a dynamic and complex environment
- Intermediate Microsoft Office (Word, Excel, Outlook, and PowerPoint) skills
- Knowledge and understanding of financial services industry

Other Desired Qualifications

- Prefer an undergraduate degree with a graduation date of December 2016 – May 2018*

Job Expectations

- Ability to travel 5% or more of the time

How to Apply

This program will be accepting applications through the Wells Fargo Career site on

February 16 – 17, 2016 ONLY. To search and apply for open positions in this program, please go to <https://www.wellsfargo.com/careers/> and click on “Search Jobs” and search by keywords, “**WIM Financial Advisor Intern Program**” or Job ID #**5182604** and follow the instructions to complete your application.

Wells Fargo will not sponsor visas for these positions, and will not hire individuals whose work eligibility is based on their F-1 or other student visa status. Candidates must be authorized to work in the United States on a permanent basis.

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