



www.gainsystems.com

## **Sr. Consultant Position**

**The Company:** GAINSystems, located in Chicago, IL, is a privately owned company that provides a suite of supply chain software called the General Adaptive Inventory System (GAINS) along with consulting services. GAINS is dedicated to improving company performance through Supply Chain Optimization. To date, GAINSystems has successfully improved customer service levels, reduced inventory investments, and lowered expediting and receiving costs for over 150 clients in 15 countries across multiple industries.

**Responsibilities:** Reporting to the VP of Professional Services, the consultant's duties include:

- Leading joint client/consultant teams to analyze customer supply chain opportunities and apply GAINSystems' technology to address associated challenges
- Baseline and analyzing the planning environments at client companies – including their policies, procedures and systems – through interviews and workshops
- Determining the potential client benefits from a full GAINS implementation
- Supporting Sales by providing guidance on how to address specific issues at prospect companies
- Supporting the Technical group by providing input into future product development and delivery

Client projects are significant in scope, with evaluations typically ranging from 4-8 weeks and full implementations from 4-6 months. Consultants travel regularly, but typically less than 40% of the time. Client exposure is significant, as consultants work directly with both executive management and operational personnel at client corporations.

**Qualifications:** GAINSystems is looking for candidates with the following qualifications:

- Undergraduate degree; master's degree preferred (MBA or equivalent)
- 2+ years of related professional experience (outstanding recent graduate-level graduates will also be considered)
- Direct experience working with complex Excel / database models a plus

**Characteristics:** The following characteristics are also desirable:

- Excellent verbal, written and interpersonal communications skills
- Demonstrated confidence and business acumen
- Strong problem solving and analytical abilities required
- Effective in a fast paced, entrepreneurial environment

**Contact Info:** Jeff Gosz, VP of Professional Services  
(872) 206-8500, [jgosz@gainsystems.com](mailto:jgosz@gainsystems.com)